

**NORTHERN**  
TOOL + EQUIPMENT

January 29, 2021

**To Whom It May Concern:**

Archway Properties acted as Developer for the construction of our new retail store located in Humble, TX. The project involved planning and development of the land and building, as well as the building construction and a lease on the building.

This being our first project together, throughout the pre-construction and construction phases, the Archway staff consistently performed promptly and professionally addressed any issues that we had. The project team worked well together and demonstrated that they valued Northern Tool + Equipment as a client.

We were involved in the planning, design and construction phases and they kept us informed during the entire process while taking care to accommodate our changes throughout the construction of the store. Justin, Ben, and Eric are consummate professionals and demonstrated their knowledge during the project in all phases.

Sustaining accurate and timely communication with a client, and maintaining the schedule are very critical success factors for any construction project. The Archway team executed these attributes very well, and I believe they help differentiate Archway Properties from others in the marketplace.

Maintaining long-term relationships is very important to Northern Tool + Equipment. It has been our pleasure to work with Archway Properties and we look forward to continuing our relationship with your firm in the future.

We are very pleased with the result of our first project with Archway Properties and highly recommend their firm for any real estate venture that incorporates land development, leasing and/or construction. I unequivocally welcome any inquiries regarding our experience and relationship with Archway Properties.

Sincerely,

Scott A. Grossmann  
Senior Construction Project Manager  
NORTHERN TOOL + EQUIPMENT